

Frequently Asked Questions (FAQs) on registration of Retirement Adviser (Individual) under NPS

Disclaimer: These FAQs are prepared with a view to guide market participants on PFRDA (Retirement Adviser) Regulations, 2016 & its subsequent amendments. For full particulars of laws governing the Retirement Advisers (RAs), before filling up the application form, please refer to the PFRDA Act and PFRDA (Retirement Adviser) Regulations, 2016 & its subsequent amendments, appearing under the Regulatory Framework Section of PFRDA website i.e. www.pfrda.org.in. Any queries about the PFRDA (Retirement Adviser) Regulations, 2016 can be addressed to the Regulation (Retirement Adviser) Department, PFRDA.

1. Who is Retirement Adviser?

“Retirement adviser” means any person being an individual who desires to engage in the activity of providing advice on National Pension System or other pension scheme regulated by Authority to prospects/subscribers or other persons or group of persons and is registered as such under these regulations.

2. Where to make an application to get registered as a Retirement Adviser?

Application shall be made through Online Registration module available. Link is available on PFRDA website (online link: <https://cra-nsdl.com/CRAOnline/RALandingPage.html>). Application in offline mode will not be entertained by the authority.

3. What is the procedure of obtaining registration as a Retirement Adviser (Individual) from PFRDA?

Applicant has to submit the application online through Online Registration module available on PFRDA website (online link: <https://cra-nsdl.com/CRAOnline/RALandingPage.html>). Please refer the instructions published on the home page (of the given link) before initiating registration process.

4. Whether applicant has to upload all the documents and other details in the online process?

Yes, applicant has to upload all the mandatory documents listed in the application form and details while making online application in ‘jpeg’, ‘jpg’ or ‘pdf’ format only. The additional enclosures listed in the application form are optional. Applicant should also ensure that all the required documents should be self-attested before uploading otherwise application shall be subject to rejection.

5. Whether applicant has to submit the physical application post submitting the application through online process?

Yes, applicant has to take print of the following and submit to PFRDA duly self-attested.

Print of Online submitted application form,

Print of the confirmation of application fee payment and

Prints of all the self-attested documents uploaded while online submission

6. Who is eligible to make an application in the individual capacity to get registration under PFRDA (Retirement Adviser) Regulations, 2016 as a retirement adviser?

Any person, who for consideration, is engaged or willing to engage in the business of providing Retirement advice on NPS to subscribers is required to make an application to get registration under of PFRDA (Retirement Adviser) Regulations, 2016 & its subsequent amendments, unless specifically exempted under the said Regulations.

7. What are the qualification and certification requirements specified under Retirement Adviser Regulations?

Applicant should be minimum graduate in any discipline and should possess a valid certification on retirement planning or retirement advisory services issued by National Institute of Securities Market (NISM). For more details on the certification, individual may visit NISM website www.nism.ac.in.

8. Who are exempted for getting certification form National Institute of Securities Market (NISM)?

Certification from NISM shall not be mandatory in the following cases:

- (i) An Investment Adviser (IA) registered with Securities and Exchange Board of India under its regulations.
- (ii) Any Certified Financial Planner (CFP) or Associate Financial Planner (AFP) - Retirement Planning

Certification/s, awarded by Financial Planning Standards Board India (FPSB India)

- (iii) Any other cases as specified by Authority.

9. What is the validity of the certificate issued by NISM?

This certificate is valid for three years from the date of issuance. As per requirement under regulations, fresh certification or renewal of the existing certificate through completing continuous professional education by the accredited institute must be obtained before expiry of the validity of the existing certificate to ensure continuity in compliance with certification requirements.

10. What is the fee structure for getting registration as a Retirement Adviser?

The fee structure and security deposit requirement for getting registered as a Retirement Adviser_ Individual is as under:

Application Fee (Non-Refundable along with application): Rs.500/- (Fee shall be paid through NEFT only and the details of the transaction must be entered at the time of submitting application)

Registration Fee* (Non-refundable): Rs.1,000/- (Fee shall be paid through NEFT only and the details of the transaction must be entered in the online RA module post issuance of Letter of Acceptance by PFRDA)

**The Registration fee referred above shall be paid by the applicant within fifteen days from the date of receipt of intimation from the Authority by an online fund transfer from applicant's Bank Account*

(through NEFT) in favour of 'PENSION FUND REGULATORY AND DEVELOPMENT AUTHORITY' or as specified by the Authority from time to time.

Security Deposit:** Rs.5,000/- (To be submitted post issuance of Certificate of Registration by PFRDA)

*** Retirement Adviser_individual shall provide security deposit in the form of bank deposit OR performance guarantee of Rs. 5000/- (Rs. Ten Thousand) to the Authority before commencement of business, in favour of Pension Fund Regulatory and Development Authority. The deposit/ Guarantee shall be valid for three years and six months.*

Note: The application fee, Registration fee & Security Deposit is subject to the revision by the Authority from time to times by issuance of circular/directions/guidelines.

11. How long shall the certificate of registration for retirement adviser remain valid?

The certificate of registration granted under regulation 9 shall be valid for a period of three years from the date of its issue.

12. (i) Whether insurance agent or insurance broker or mutual fund distributor is exempted from obtaining registration under Retirement Adviser Regulations?

No exemption for insurance agent or broker or mutual fund distributor.

(ii) Whether Investment Advisor under SEBI is exempted from obtaining registration under PFRDA (Retirement Adviser) Regulations, 2016?

For Investment advisor under SEBI, only exception is of not getting certification from NISM.

13. What fees can a Retirement Adviser charge from the subscribers for the services rendered by him?

Retirement Adviser can charge three type of fees from the subscribers to whom he/she has given retirement advise as per regulations and these fees are

- i) On boarding charges* – Rs.200 /- (Max.) on completion of on-boarding/registration of subscriber and generation of PRAN.
 - ii) Subsequent transaction charges* – minimum Rs.20 per transaction and maximum Rs.100/- per annum.
 - iii) Advisory fee* - 0.02% of AUM subject to a minimum of Rs. 100/- and maximum Rs. 1000/- per annum, for providing advice to the subscribers.
- The Charges/advisory fee may be revised by the Authority from time to time by issuance of circular / guidelines.

14. Whether RAs have to issue receipt for each type of fee recovered under RA activity?

Yes, RA has to issue receipt for each type of fee separately. Format for the same shall be made available through circular/operational guidelines for RAs.

15. What amount has to be submitted as a security deposit?

Individual Retirement Adviser should submit Security Deposit/Bank Guarantee of Rs. 5,000/- within 15 days from the date of receipt of Certificate of Registration (CoR) and before commencement of activities as RA.

16. What is the status of RA after expiration of certificate of NISM but before expiry of RA registration?

As per point - 9 above, RAs have to ensure the continuity of the certification throughout the registration period for RA. If same is not fulfilled by RA, his/her user access as RA, provided by CRA for functioning of RA related activities, would be deactivated from the date of expiry of NISM certification till renewal NISM certification.

17. Is there any TAT for various activities related to RA functions?

Yes, RAs shall have to discharge various activities with the stipulated timeframe as may be decided by the authority and same shall be made available through circular/ operational guidelines.

18. What is the process of renewal of certificate of RA?

Three months before the expiry of the period of validity of the certificate, the retirement adviser may, if he so desires, has to make an application for grant of renewal of certificate of registration. The application for renewal shall be dealt with in the same manner as if it were an application made under sub-regulation (2) of regulation 3 for grant of certificate.

The Authority will also take into consideration, the performance of the retirement adviser during the original period of certification including the number of new accounts opened.

19. Is there any provision of penalty for late submission of renewal application?

Yes, there is a provision laying penalty for late submission of renewal application and same shall be made available through circular/ operational guidelines.

20. What are the activities which have to be performed by RA?

Role & responsibilities and code of conduct of RAs have been detailed in the regulations and should be adhered by the RAs.

21. Is it mandatory for RAs to have a tie up with the PoPs?

No, but this will facilitate smooth handling of NPS related activities like on boarding of subscribers and timely execution of various instructions of the subscribers.

22. Can RAs have tie up with multiple PoPs?

RAs can have tie up with multiple PoPs. RAs have to inform about their tie-ups with the PoPs to the prospective subscribers. RAs may like to on board subscribers through their bankers for the convenience of the subscriber.

23. How RA shall facilitate on boarding of the subscriber, in case RA does not tie up with PoPs?

If RAs are not making tie up with PoPs, they have to guide subscribers for registration through e-NPS in their individual capacities. RAs cannot open subscriber's accounts through e-NPS by entering data /execution of payment etc. on behalf of subscribers.

24. Is it mandatory for subscribers to take subsequent services after taking help for on boarding?

No, it is not mandatory for the subscribers, as charges for subsequent services are different from on boarding charges.

25. Is there any other requirement before charging advisory fee?

RA has to make a written agreement with the subscriber before charging fee under advisory fee head as prescribed by PFRDA vide its circular/operational guidelines.

26. Is it mandatory to on board the subscriber before providing subsequent services and retirement advisory?

Existing registered subscribers may also be serviced by the RAs on subscriber request.
